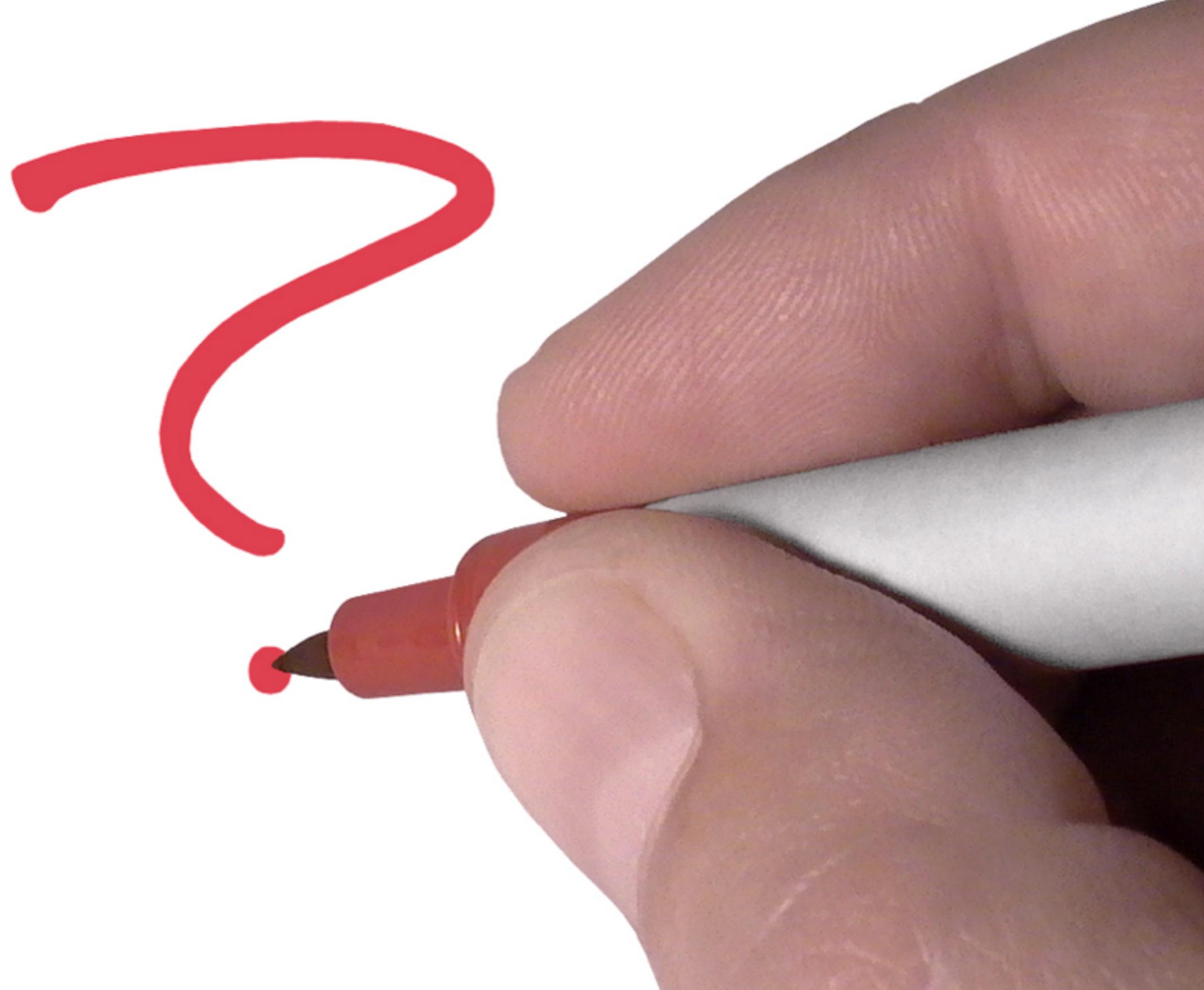


Estrategias de innovación y desarrollo en la web social



Enrique Dans
<http://www.enriquedans.com>

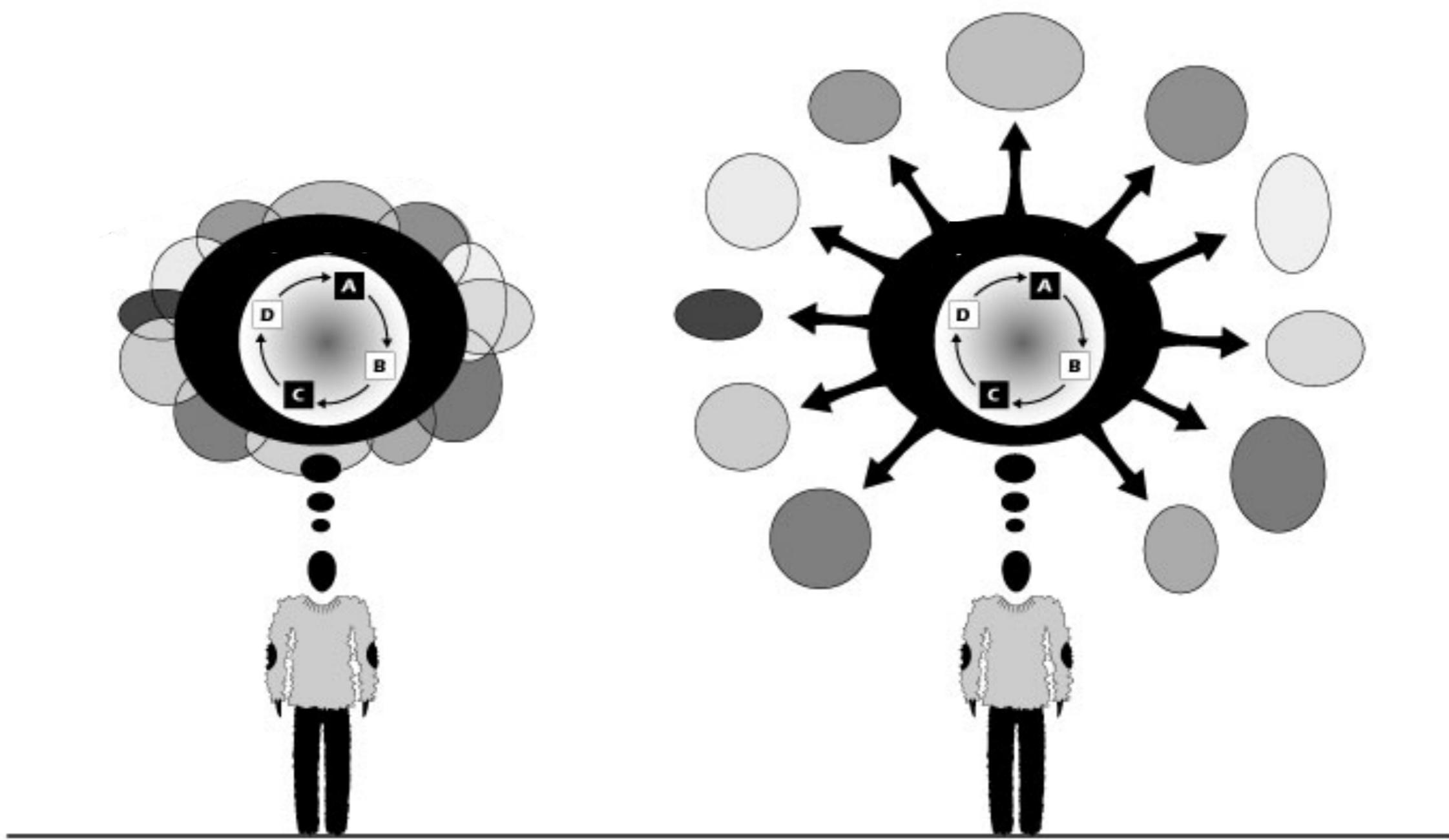
Valencia, 23 de mayo de 2013











The Scientific Method

HERE ARE THE FACTS. WHAT CONCLUSIONS CAN WE DRAW FROM THEM?



The Creationist Method

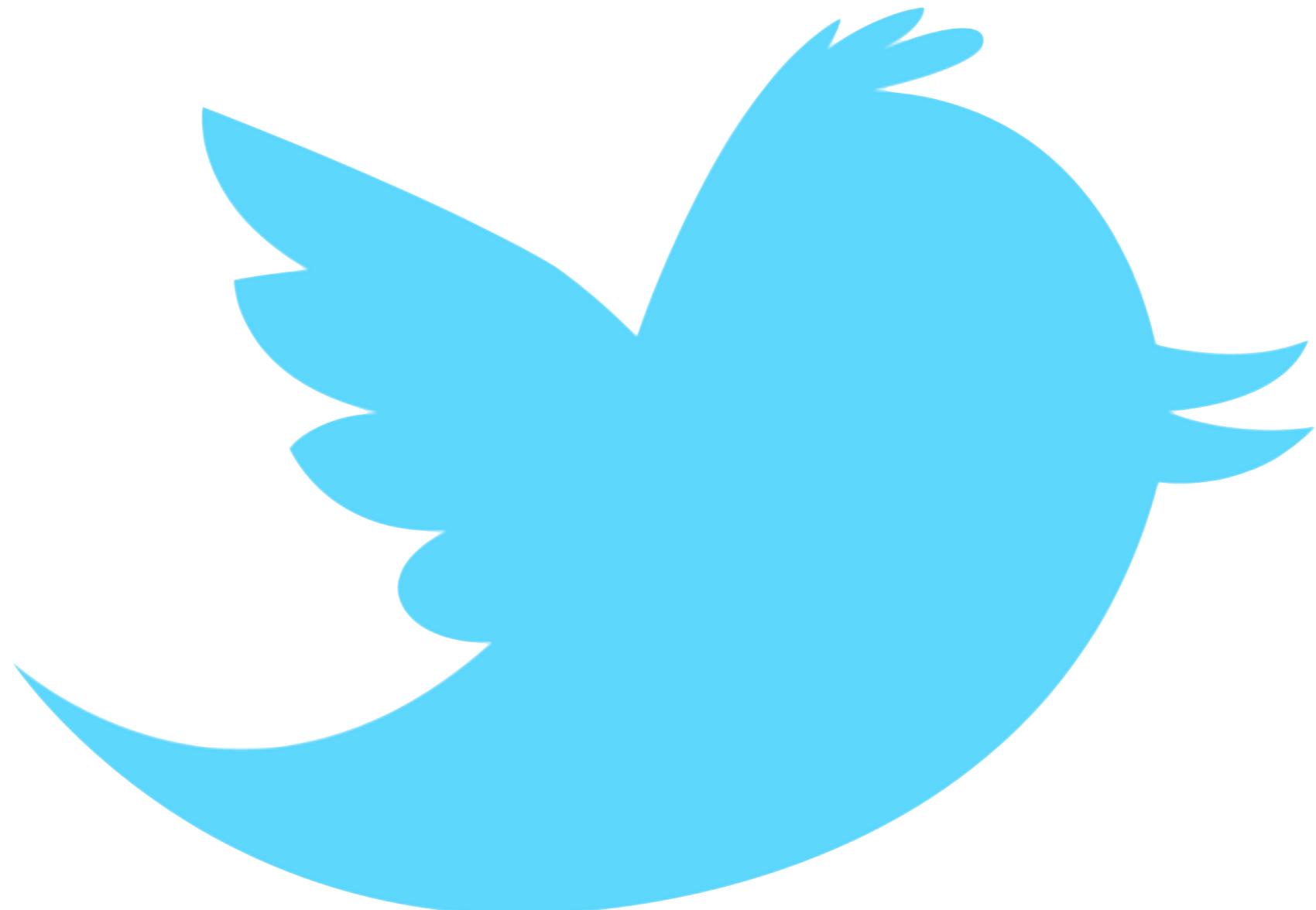
HERE'S THE CONCLUSION. WHAT FACTS CAN WE FIND TO SUPPORT IT?



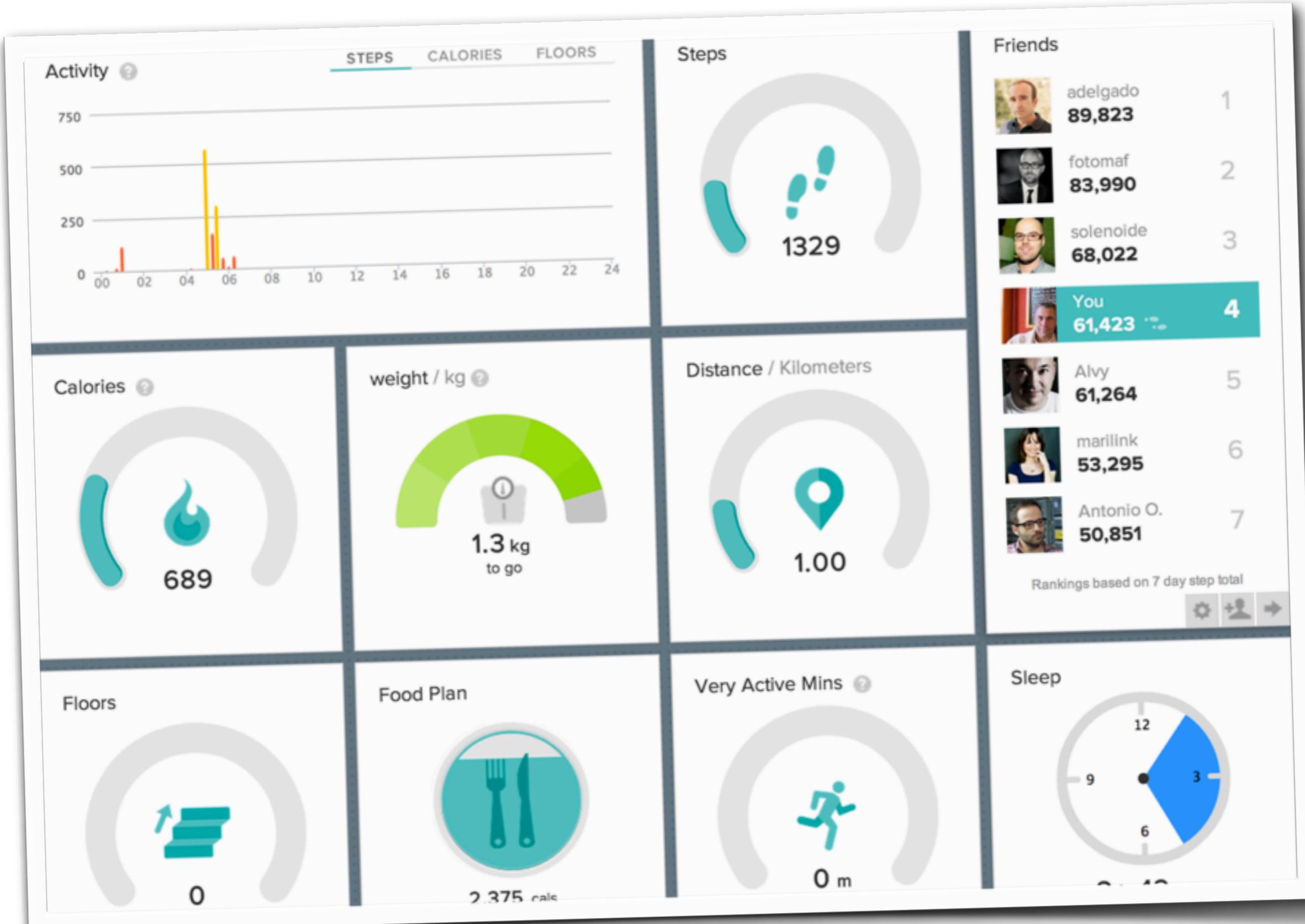












The image shows a magazine cover titled "How Gamification Is Changing The Web". The main title is in large, bold, black and red letters. Below it is a sub-headline: "Louisa Mellor looks at how tricks of the gaming trade are being used to get us to do things we wouldn't normally consider". The central visual is a magnifying glass focusing on a colorful collage of various web pages and user interface snippets, symbolizing the analysis of digital environments. A blue arrow points towards the magnifying glass. The bottom of the cover includes the page number "84", the website "www.micromart.co.uk", and the name "Louise Dans".

How Gamification Is Changing The Web

Louisa Mellor looks at how tricks of the gaming trade are being used to get us to do things we wouldn't normally consider

HOW GAMIFICATION IS CHANGING THE WEB

Life would be a lot easier for web and software designers if human beings weren't so complex. Getting people to keep returning to your website or use your application would be child's play if there was only a switch you could flip in people's heads to make them do just that.

Just imagine it: a switch that, when activated, turns potential customers from cynical tightwads into happy, receptive consumers of stuff. Visitors would be drawn to your site time and again. The switch would make them want to tell their friends about it, which in turn would activate their switches. Page views rocket, web traffic gushes by, advertisers see pound signs and you're well on the way to becoming the next Mark Zuckerberg. The thing is, us humans? Not so complex after all. We may not have a switch exactly, but we do have psychological buttons, and now there's supposedly a hot new way to push them: gamification.

As technology's extroverts, websites and applications need attention to survive. If nobody looks at them, web pages may as well not exist, which is why designers are always on the lookout for new ways of getting your eyeballs on their work. Only now, eyeballs aren't quite enough. Developers and advertisers don't just want

84 Issue 1150 Visit us online at: www.micromart.co.uk

Louise Dans

Go Mobile: iOS // Android // Kindle

Enrique Dans
Organize // Prefs // Logout

Today 126 featured articles ✓ ↻ > 🔍

FEATURED



Adobe's Creative Suite is dead, long live the Creative Cloud
Adobe's Creative Cloud, once optional, is now the only way to get access to the latest versions of the company's software. Adobe Adobe's 1K Ars Technica / 4h



Senate OKs Internet Sales Tax With Overwhelming Bipartisan Support
The United States Senate overwhelmingly supported a tax on Internet sales today, voting 69-27 in 1K TechCrunch / 4h



Senate OKs Internet sales taxes, bill goes to House
Tim Devaney / Washington Times: Senate OKs Internet sales taxes, bill goes to House — The Senate on Monday voted to allow states to 500+ Techmemé / 4h

IN MY FEEDLY

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- TorrentFreak 2
- Raspberry Pi 1

MIT TECH REVIEW



Startup taps quantum encryption for cybersecurity
GridCom Technologies says quantum cryptography can work to make the electricity grid control systems secure. The notion of harnessing the physics of quantum mechanics for a massive leap in computing power is firmly in the 62 MIT Tech Review / 12h



A Simple Algorithm That Might Prevent Financial Disaster
How to monitor an incredibly complicated, increasingly automated system that

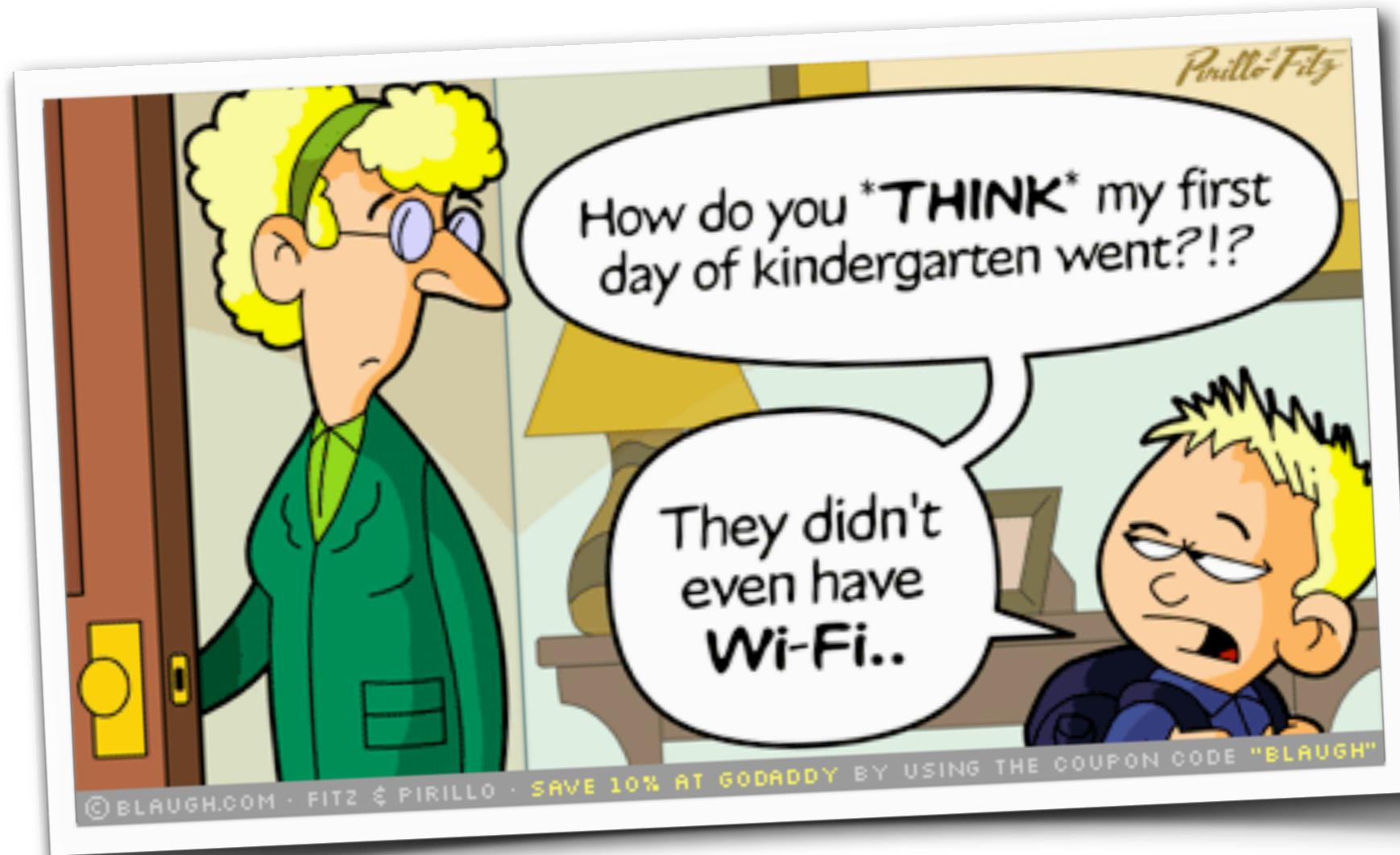
What Happens in an Internet Minute?



And Future Growth is Staggering



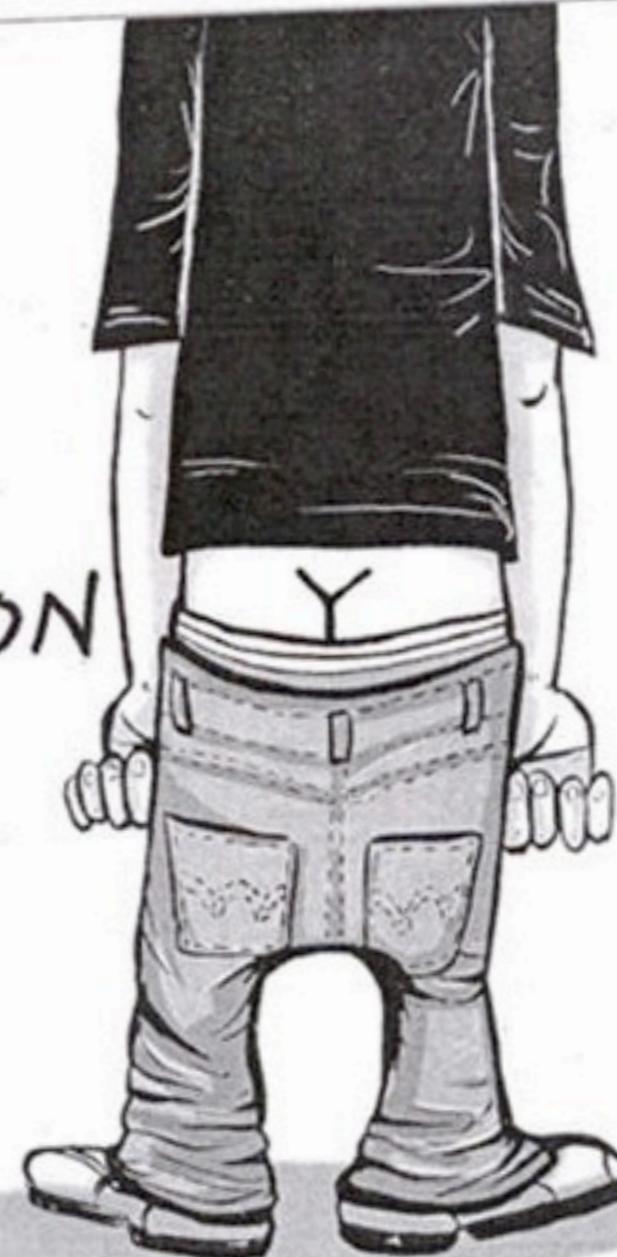






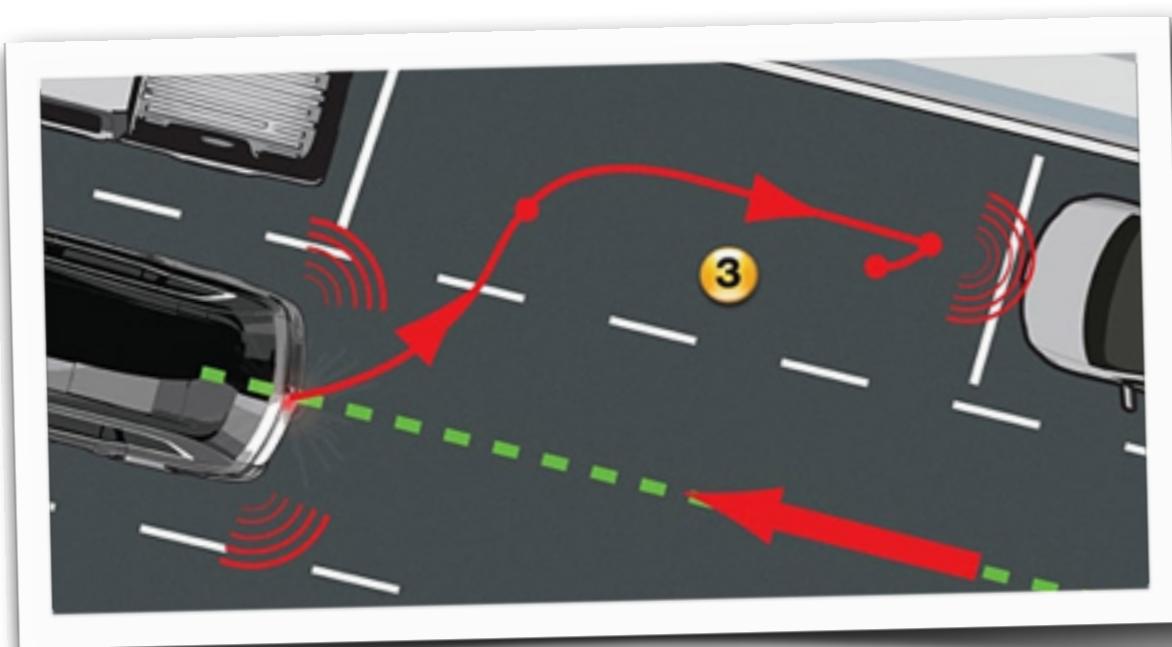
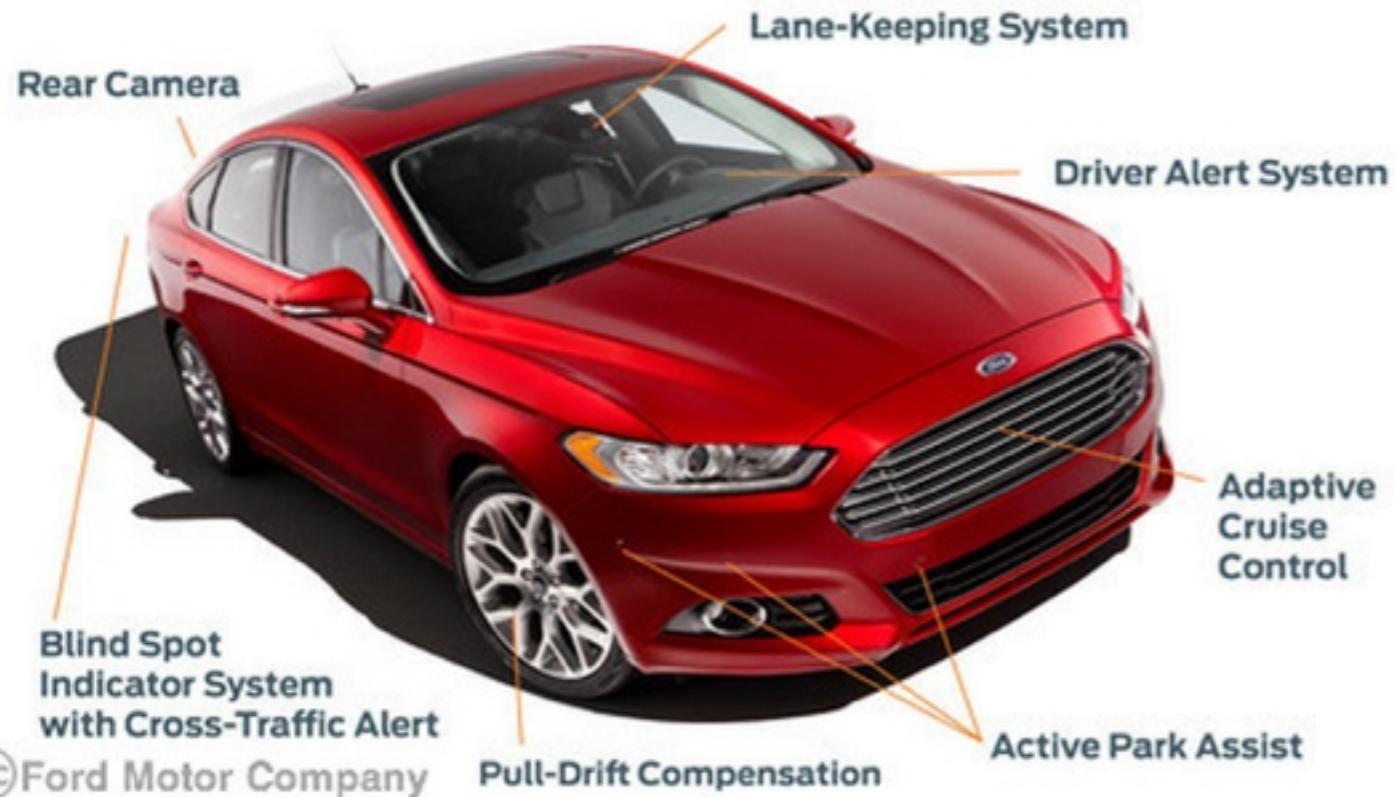
JOURNAL DE QUÉBEC | MARDI 22 JANVIER 2008

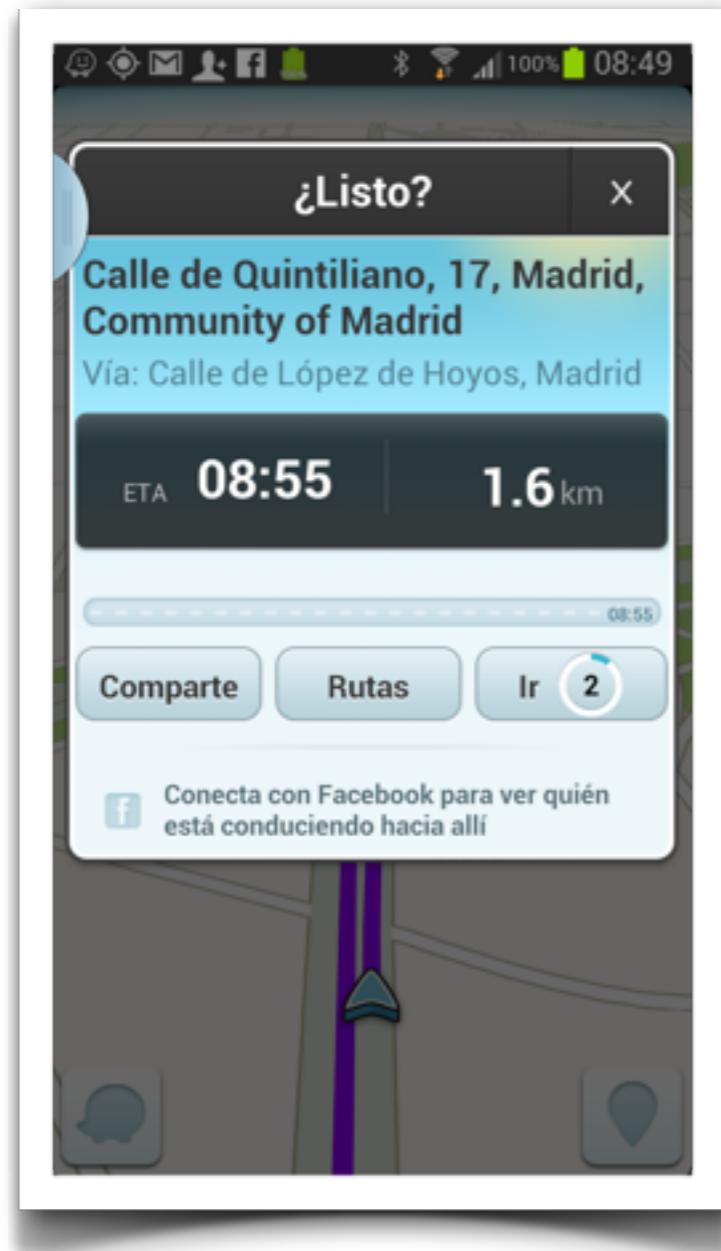
GÉNÉRATION





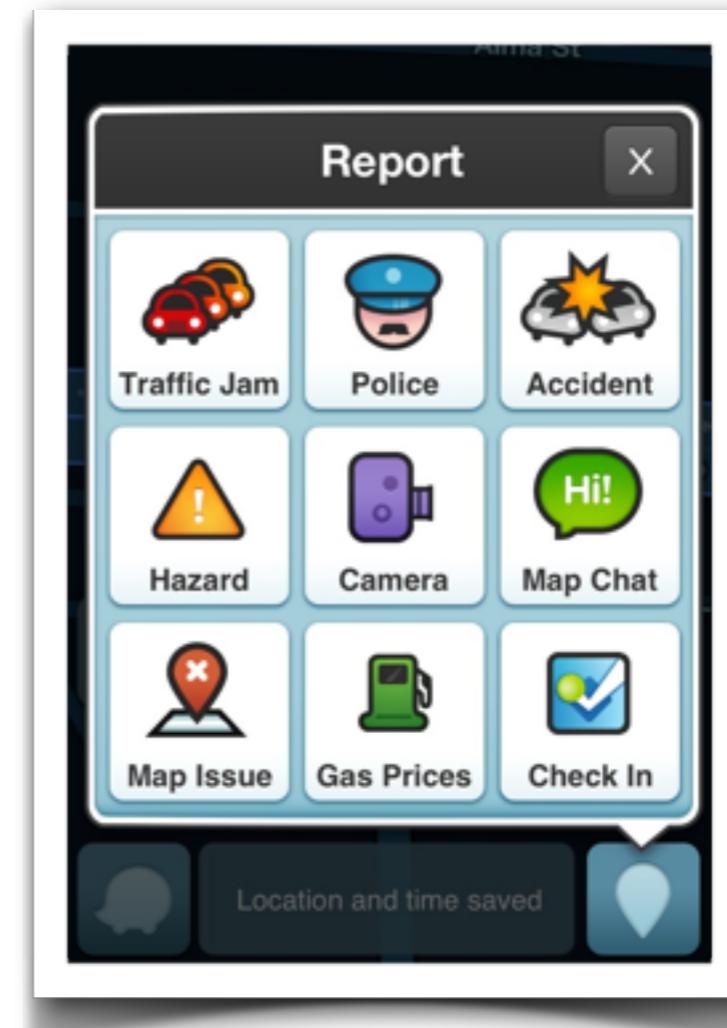






waze

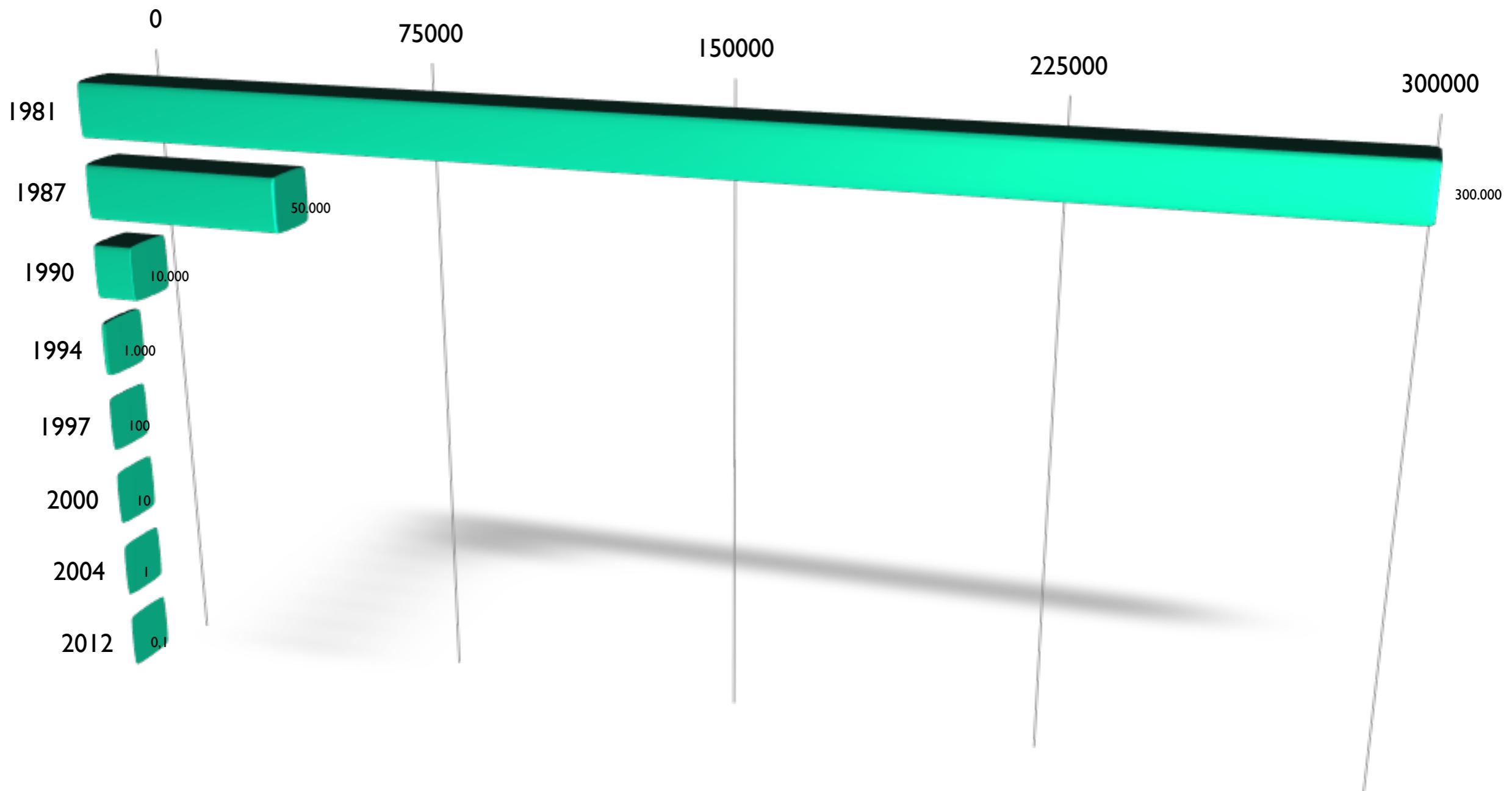
OUTSMARTING TRAFFIC, TOGETHER





tumblr

Cost of storing a megabyte





f i ® s t m ñ d @ ¥

PEER-REVIEWED JOURNAL ON THE INTERNET

Read related articles on [Computer industry](#), [Internet economics](#), [Linux](#) and [Software development](#)

The Cathedral and the Bazaar

by Eric S. Raymond

I anatomize a successful open-source project, fetchmail, that was run as a deliberate test of some surprising theories about software engineering suggested by the history of Linux. I discuss these theories in terms of two fundamentally different development styles, the "cathedral" model of most of the commercial world versus the "bazaar" model of the Linux world. I show that these models derive from opposing assumptions about the nature of the software-debugging task. I then make a sustained argument from the Linux experience for the proposition that "Given enough eyeballs, all bugs are shallow", suggest productive analogies with other self-correcting systems of selfish agents, and conclude with some exploration of the implications of this insight for the future of software.

The meaning of open

Monday, December 21, 2009 at 4:57 PM ET

Posted by Jonathan Rosenberg, Senior Vice President, Product Management

Last week I sent an email to Googlers about the meaning of "open" as it relates to the Internet, Google, and our users. In the spirit of openness, I thought it would be appropriate to share these thoughts with those outside of Google as well.

At Google we believe that open systems win. They lead to more innovation, value, and freedom of choice for consumers, and a vibrant, profitable, and competitive ecosystem for businesses. Many companies will claim roughly the same thing since they know that declaring themselves to be open is both good for their brand and completely without risk. After all, in our industry there is no clear definition of what open really means. It is a [Rashomon](#)-like term: highly subjective and vitally important.

<http://googlepublicpolicy.blogspot.com.es/2009/12/meaning-of-open.html>

Don't re-invent
the **wheel**

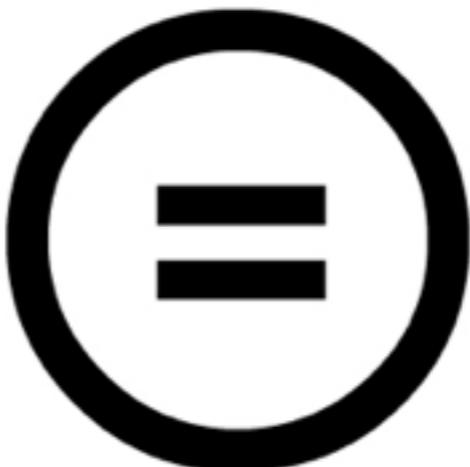


LAUNCH





creative
commons



The screenshot shows the Twitter Help Center interface. At the top, there's a navigation bar with the Twitter logo, "Help Center", a search bar containing "Search the help center" and a magnifying glass icon, language selection ("English"), and a user profile for "edans". On the left, a sidebar lists categories: "Back to Connect", "Tweeting", "Replies & mentions" (which is currently selected), and "Following". The main content area has a title "FAQs about Retweets" with a "Tweet" button. Below it is a section titled "What is a retweet?" with a bulleted list explaining its definition. A note in a callout box states: "Note: Retweets may appear differently in third-party applications, and will show up in apps only if they are using Twitter's retweet API. Many apps have built in their own version of retweeting — those Tweets are not treated as official retweets on Twitter. To test, try retweeting from your favorite app, then check your profile on the web." Further down, sections for "Where do retweets appear?", "Tweets retweeted by other people:", and "Tweets you have retweeted:" provide more details with their own bullet points.

FAQs about Retweets

What is a retweet?

- A retweet is a re-posting of someone else's Tweet. Twitter's retweet feature helps you and others quickly share that Tweet with all of your followers.
- Sometimes people type RT at the beginning of a Tweet to indicate that they are re-posting someone else's content. This isn't an official Twitter command or feature, but signifies that they are quoting another user's Tweet.

Note: Retweets may appear differently in third-party applications, and will show up in apps only if they are using Twitter's retweet API. Many apps have built in their own version of retweeting — those Tweets are not treated as official retweets on Twitter. To test, try retweeting from your favorite app, then check your profile on the web.

Where do retweets appear?

Tweets retweeted by other people:

- You can see retweets your followers have retweeted in your **home timeline**.
- Retweets, like regular Tweets, will **not** show up from people you've blocked.

Tweets you have retweeted:

- If you retweet **someone you follow**, it will be visible on your **profile timeline**.
- If you retweet **someone you do not follow**, it will be visible on both your **home** and **profile** timelines.



Open Source and Standards

Frequently Asked Questions

Open Source and Standards

Open Source at IBM

Standards at IBM

Interoperability
Specifications Pledge

Links

FAQs

Related links

Have questions about Open Source at IBM? Find your answers to the most common questions about Open Source and how IBM can help integrate Open Source into your business.

Frequently asked questions (FAQ)

- ↓ [What are specifications?](#)
- ↓ [What are standards?](#)
- ↓ [What are open standards?](#)
- ↓ [What is open source?](#)

A: Open source in IT is software whose source code is published and made available to the public, enabling anyone to copy, modify and redistribute the source code without paying royalties or fees. Open source software (OSS) usually evolves through community developers composed of individual programmers, as well as very large companies. Some examples of open source initiatives are Linux, Eclipse, Apache, Mozilla, Globus Alliance and various projects hosted on SourceForge.net, a developer portal for the hosting of open source projects.

Open source software is offered under a license agreement which allows recipients to freely copy, modify and distribute the program source code without paying a royalty or fee. The Open Source Initiative (OSI) is a non-profit corporation dedicated to managing and promoting the Open Source Definition for the good of the community, specifically through the OSI Certified Open Source Software certification mark and program. There are a variety of different open source licenses approved by the OSI.

Open source software promotes standards and leverages community development and collaborative innovation. It also typically is produced through a development methodology which uses a community approach and peer review to develop software.

⇒ [Refer to OSI site for further details](#)

The New York Times

Technology

NYTimes: [Home](#) - [Site Index](#) - [Archive](#) - [Help](#)

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I.B.M. to Give Free Access to 500 Patents

By STEVE LOHR
Published: January 11, 2005

I.B.M. plans to announce today that it is making 500 of its software patents freely available to anyone working on open-source projects, like the popular Linux operating system, on which programmers collaborate and share code.

The new model for I.B.M., analysts say, represents a shift away from the traditional corporate approach to protecting ownership of ideas through patents, copyrights, trademark and trade-secret laws. The conventional practice is to amass as many patents as possible and then charge anyone who wants access to them. I.B.M. has long been the champion of that formula. The company, analysts estimate, collected \$1 billion or more last year from licensing its inventions.

The move comes after a lengthy internal review by I.B.M., the world's largest patent holder, of its strategy toward intellectual property. I.B.M. executives said the patent donation today would be the first of several such steps.

John Kelly, the senior vice president for technology and intellectual property, called the patent contribution "the beginning of a new era in how I.B.M. will manage intellectual property."

**"GIVEN ENOUGH EYEBALLS,
ALL BUGS ARE SHALLOW"**

LiNUS LAW

by Eric S. Raymond in "The Cathedral and the Bazaar"





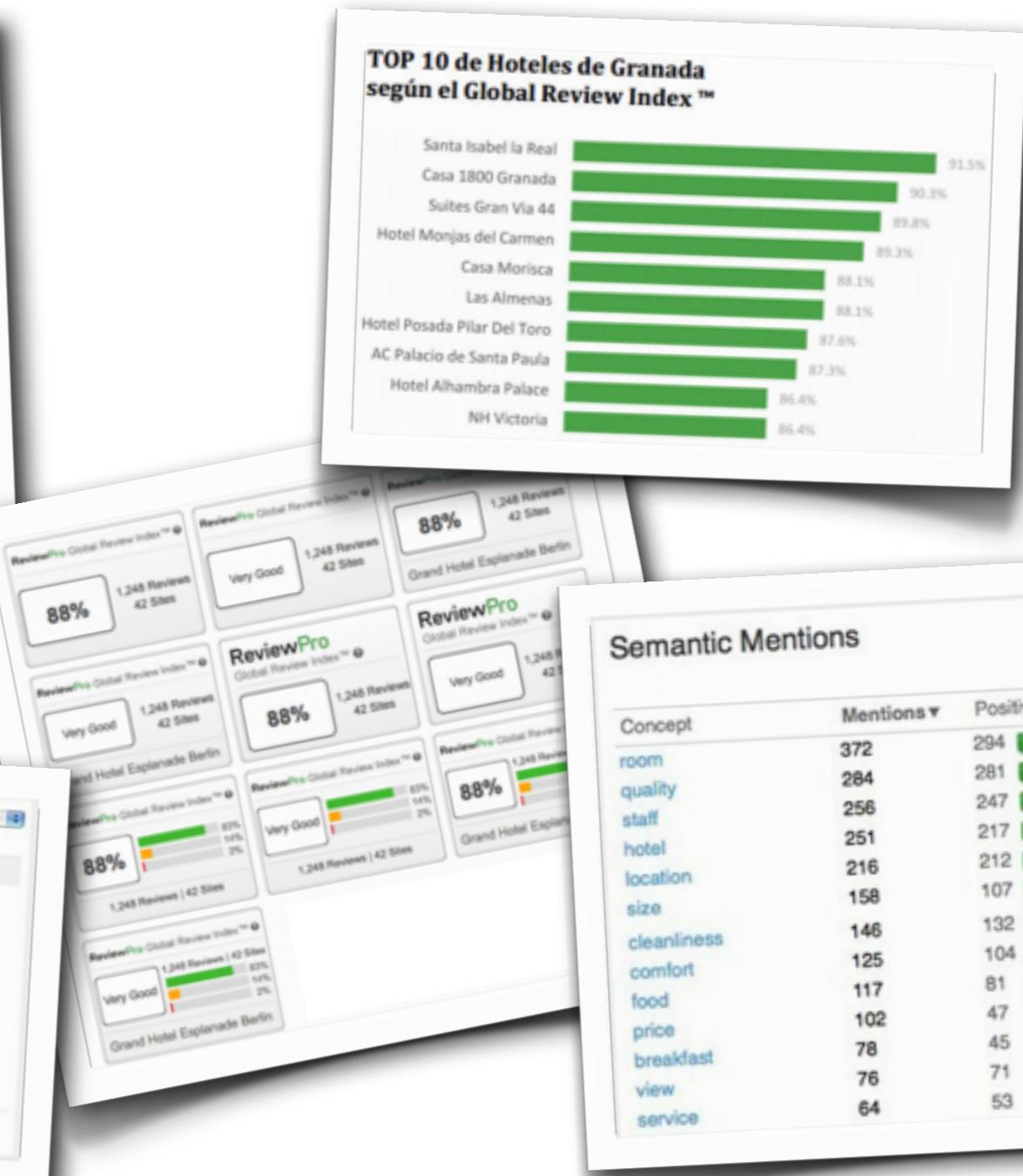


**BIG
DATA**

reviewPro

Hotel Reputation Management

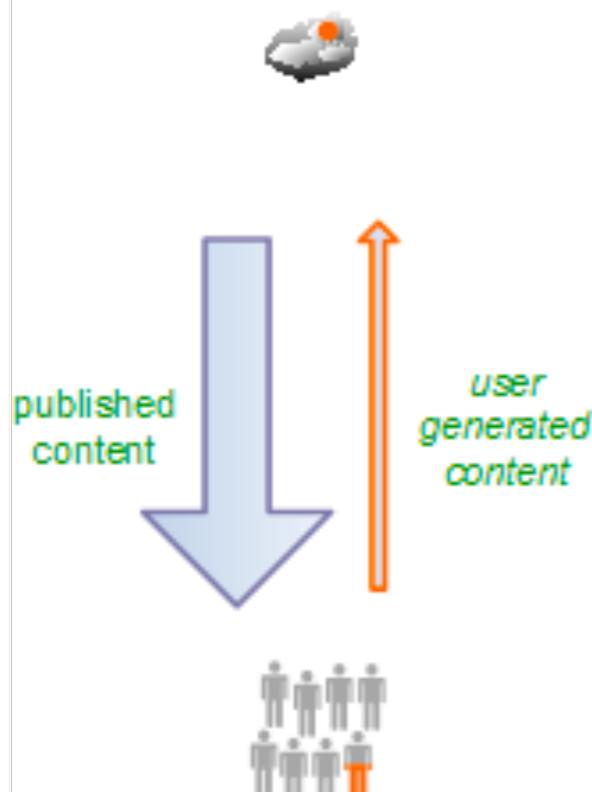
The screenshot displays the reviewPro software interface. At the top, there are four smaller windows showing various dashboard views with graphs and charts. Below them is a larger main window. The main window has a header with tabs: 'Panel' (selected), 'Monitorizar', 'Competencia', and 'Buscar'. Below the tabs are buttons for 'Opiniones' (selected), 'Fotos y vídeos', and 'Artículos web'. A sub-header 'Opiniones' and a date range 'Rango de fechas: 06/03/09 to 02/09/09' are shown. On the left, a sidebar titled 'Datos para:' shows a dropdown for 'Hotel 3'. Underneath are sections for 'Ver' (with checkboxes for 'Opiniones positivas (380)', 'Opiniones neutrales (143)', and 'Opiniones negativas (11)'), 'Idiomas' (with checkboxes for 'Inglés (161)', 'Alemán (82)', and 'Español (271)'), 'Etiquetas' (with checkboxes for 'Con notas (5)' and 'Sin notas (534)'), and 'Publicadas' (with checkboxes for 'No publicadas (534)'). The main content area shows three review snippets with their scores and details. At the bottom is a chart titled 'Source Indexes' comparing review sources like Booking, TripAdvisor, Expedia, etc., across various metrics.



Web 1.0

"the mostly read-only Web"

250,000 sites



45 million global users

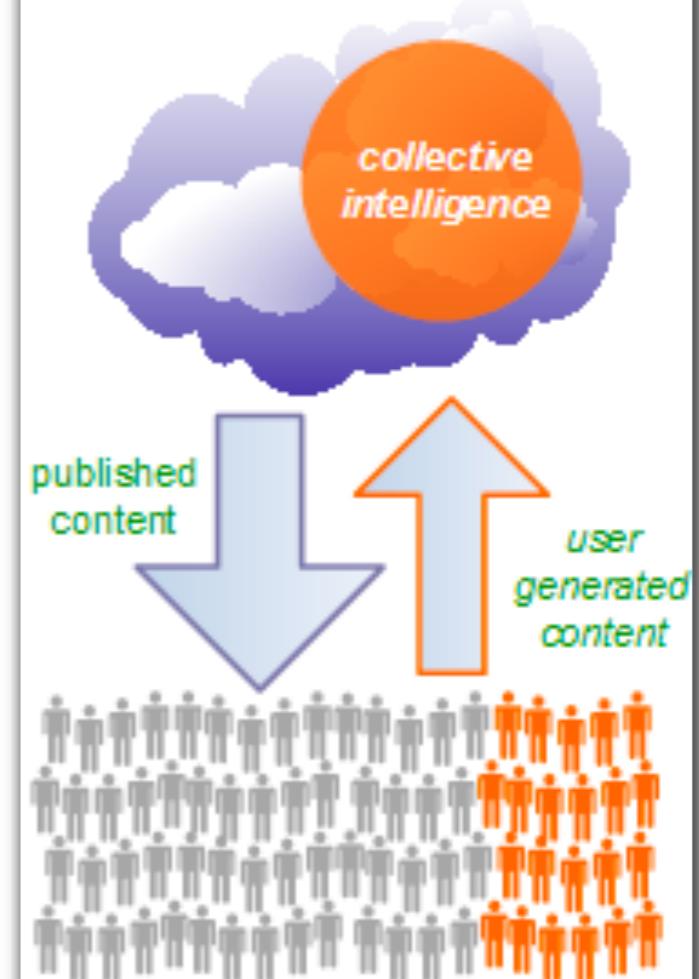
1996



Web 2.0

"the wildly read-write Web"

80,000,000 sites



1 billion+ global users

2006



DECEMBER 25, 2006 / JANUARY 1, 2007

www.time.com

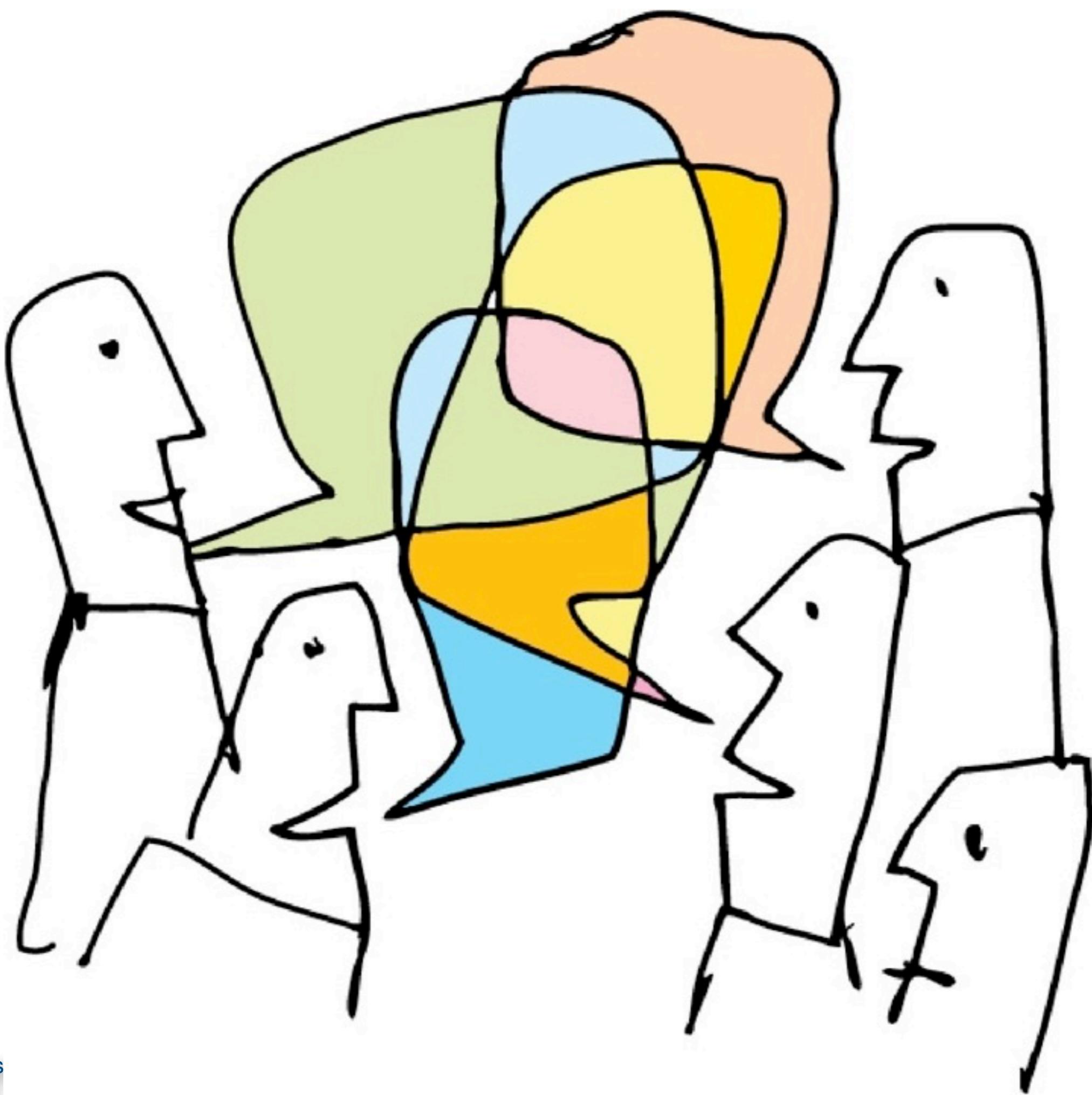
TIME

PERSON OF THE YEAR

You.



Yes, you.
You control the Information Age.
Welcome to your world.



THE WALL STREET JOURNAL.

As of Thursday, June 23, 2005

News

Today's Newspaper

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ADVERTISING

Marketers Scan Blogs For Brand Insights

By WILLIAM M. BULKELEY
Staff Reporter of THE WALL STREET JOURNAL
June 23, 2005

Many marketers suspect there are probably some valuable insights contained in the Web logs produced by the estimated 12 million online diarists. But in the cacophony of trivia, vitriol and bombast that fills the blogosphere, useful nuggets have been hard to find.

Now, a growing number of marketers are using new technology to analyze blogs and other "consumer-generated media" -- a category that includes chat groups, message boards and electronic forums -- to hear what is being said online about new products, old ad campaigns and aging brands. Purveyors of the new methodology and their clients say blog-watching can be cheaper, faster and less biased than such staples of consumer research as focus groups and surveys.

Blog watching helped advertising giant [WPP Group](#) PLC craft a new promotion aimed at teenagers for its Chicago-based client [U.S. Cellular](#) Corp., says Bethany Harris, senior vice president of WPP's G Whiz Entertainment unit. Using technology from Umbria Communications, a Boulder, Colo., company that aims to identify demographic groups online based on their speech patterns and discussion topics, G Whiz concluded that teens were "really anxious" about exceeding their cellular minutes, often because parents make them pay if they talk too much. The teens also resented being "ambushed" by incoming calls that pushed their minutes

... Ms. Harris says that led U.S. Cellular to offer unlimited "call me"

Junior Advisory Board

[What is JAB?](#) [Members](#) [Photo & Video](#) [Application](#) [FAQ](#) [Contact Us](#) [About IE University](#)



What is JAB?

IE University's Junior Advisory Board brings together an annually selected group of talented high school junior students from across the globe, all of whom share a dedication to leadership and an interest in the improvement of higher education. Those selected will embark on an all-expenses-paid four day trip to the heart of Spain where they will participate in a collaborative summer conference on IE University's undergraduate campuses in the cities of Segovia and Madrid.

The summit culminates with a member-led presentation to IE University's Board of Directors based upon the participants' experience at high school in their respective countries following different curricula.

The JAB was founded with the idea of bringing fresh and bright young minds whose valuable input could bring a close up firsthand perspective to university policy while





Google

Gmail ▾

COMPOSE

Inbox Important Chats Sent Mail Drafts (4) Spam Trash [Gmail]Trash Comentarios CORREGIR Listas Notes Safe Creative Skip the Inbox Social Twitter More ▾

Search people...

Enrique Dans in feedly

Remi Trang <remi@feedly.com>
to me ▾

Hola Enrique,

Thank you for reaching out regarding feedly's publisher program, I hope this email finds you well. I apologize for the delay in getting back to you, email management has turned into more than a challenge these days.

I'd love to discuss with you how to feature your content in feedly. Also, I am trying to spend some time on better understanding successful bloggers to see how feedly can better support them going forward. I would love to get your viewpoint on some questions we've been discussing with our publishers & partners recently (eg: about how RSS fits into your distribution channels, what sort of readership and engagement analytics you'd be interested in,...)

Would you have time for a chat this week or next?

Saludos desde Palo Alto,
-Remi

Enrique Dans <enrique.dans@gmail.com>
to Remi ▾

Sure thing! Can you make it tomorrow sometime after 8pm Madrid time?

Enrique Dans, Ph.D.
IE BUSINESS SCHOOL
Maria de Molina 12, 4º Izquierda.

"Probablemente el libro que más veces he recomendado
en mis cursos y conferencias"

Enrique Dans / enriquedans.com

El

Manifiesto **Ciudadtrainin**

El ocaso de la empresa convencional

RICK LEVINE, CHRISTOPHER LOCKE,
DOC SEARLS, DAVID WEINBERGER

DEUSTO

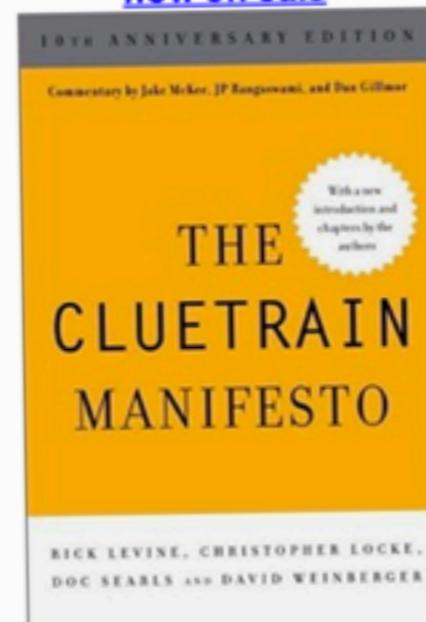
This Site Declared A Read-Only Landmark

Cluetrain.com went live in April, 1999. This is the site as it existed then.

To catch up with the site's creators: [Chris Locke](#), [Doc Searls](#), [David Weinberger](#), [Rick Levine](#)

[Read the entire original book online for free.](#)

NEW [Cluetrain+10 pages](#)
2009 Tenth Anniversary Edition
[now on sale](#)



people of earth...

[La gente se reconoce como tal por el sonido de esta voz.](#)

[Les gens se reconnaissent entre eux grâce au son même d'une telle voix.](#)

[Menschen erkennen einander am Klang ihrer Stimme.](#)

[Le persone si riconoscono tra loro come tali dal suono di questa voce.](#)

[Mensen herkennen elkaar als zodanig aan de klank van hun stem.](#)

[As pessoas se reconhecem como tal pelo som desta voz.](#)

[Folk genkender hinanden på stemmens lyd.](#)

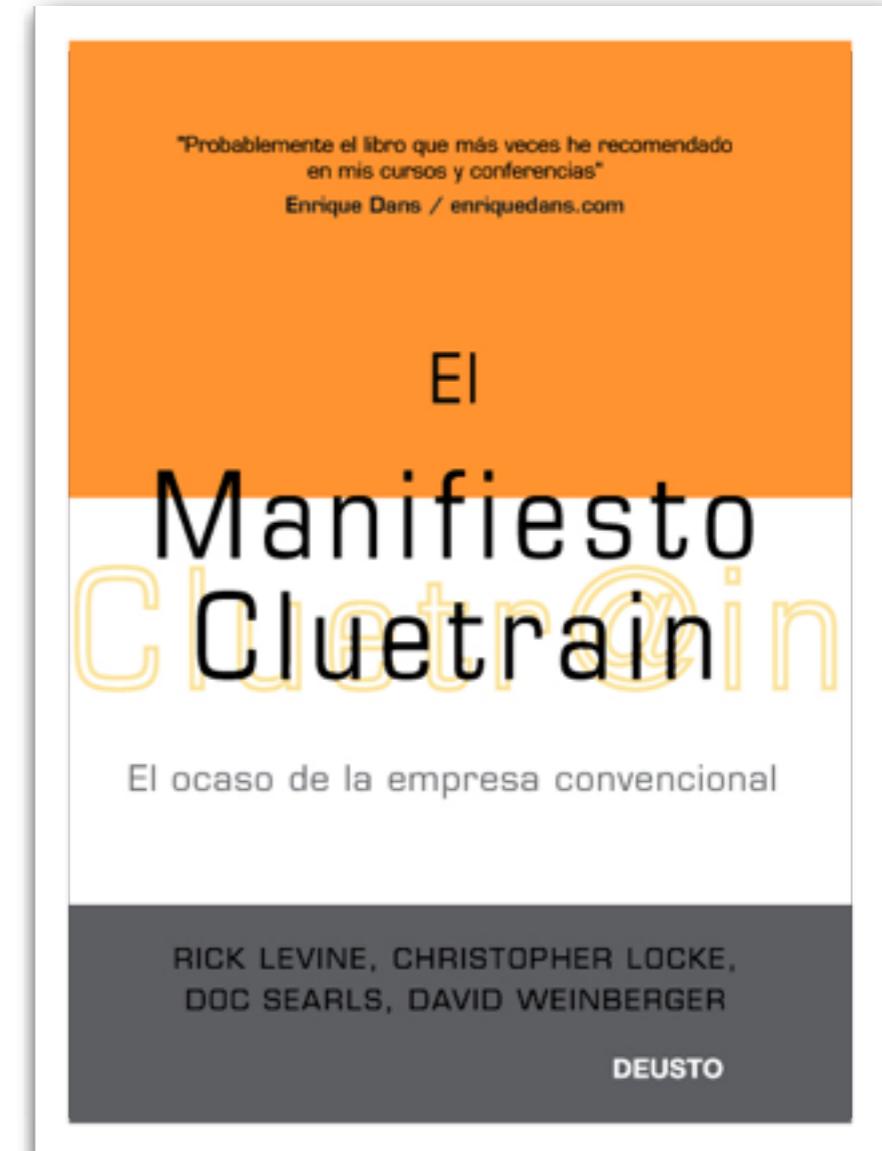
[Mennesker gjenkjenner hverandre som mennesker ved lyden av en slik stemme.](#)

[Människor känner igen andra människor genom ljudet av deras röster](#)

[Люди, как правило, узнают друг друга по голосу.](#)

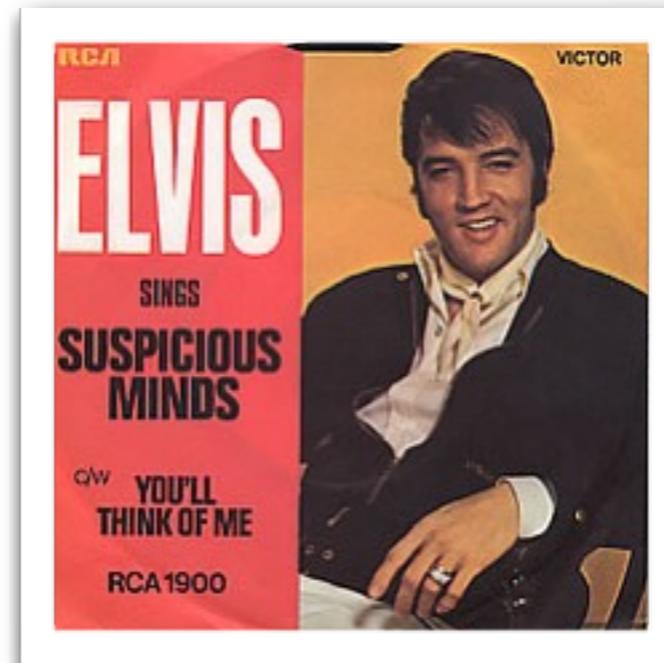
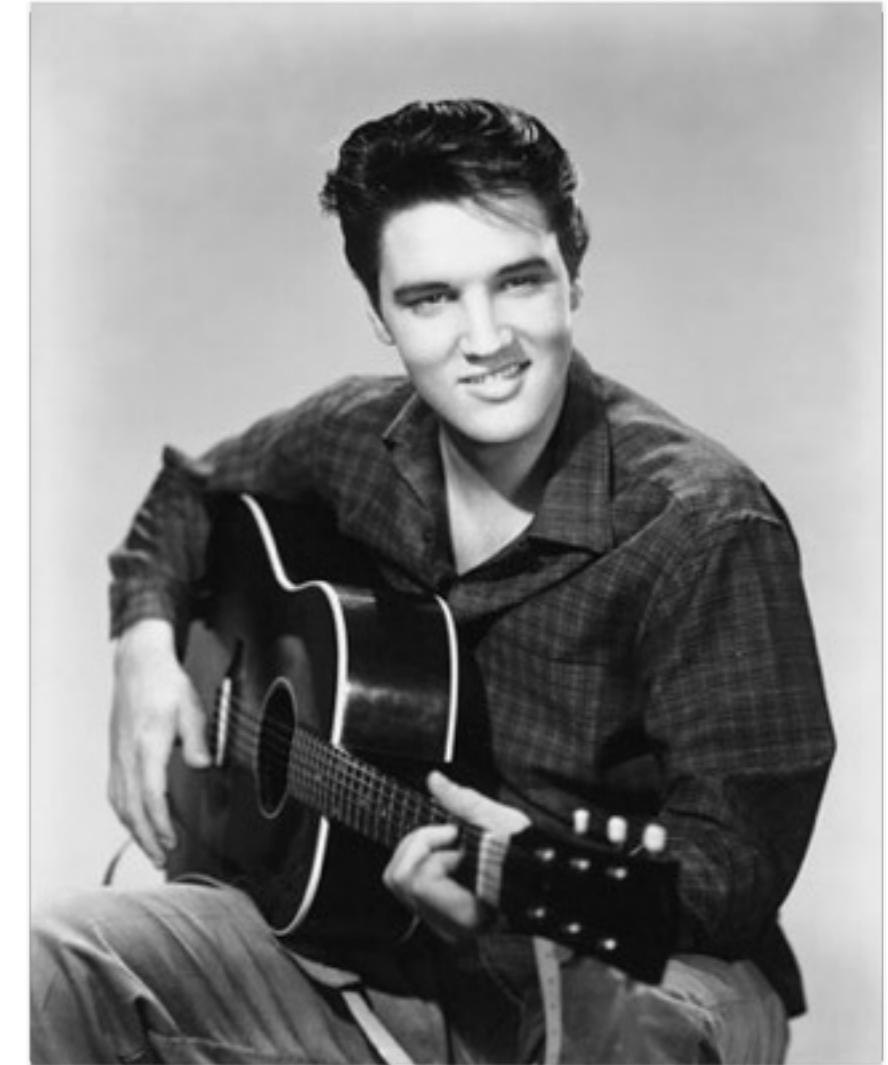
[אנשים מזוהים את בני מינם כשהם שומעים אותם מדברים.](#)

“En sólo unos pocos años, la actual ‘voz’ homogenizada del mundo de los negocios - el sonido de misiones corporativas y folletos oficiales - parecerá tan rebuscada y artificial como el lenguaje de la corte francesa en el siglo XVIII”



The Cluetrain Manifesto (1999)
<http://www.cluetrain.com>

“we can’t go
on together,
with suspicious
minds”



Elvis Presley

Google, Apple, GE, Nintendo (THE 2007 WIRED 40)

WIRED

Why Exposing
Yourself Is
The Future of
Business

Get
Naked
and...

Jessica Fletcher
on The Office
revolutionized
Pain Weekly



EXHIBITION REVIVAL
ROBERT
RODRIGUEZ
+ QUENTIN
TARANTINO

THEIR DIFFERENT
ALBERT
EINSTEIN'S
CREATIVE
GENIUS

WORST
PRACTICES
FROM
THE OFFICE

Enrique Dans

...Rule the World

Smart companies are sharing secrets with rivals, blogging about products in their pipeline, even admitting to their failures. The name of this new game is **RADICAL TRANSPARENCY**, and it's sweeping boardrooms across the nation. Even those *Office* drones at Dunder Mifflin get it. So strip down and learn how to have it all by baring it all.

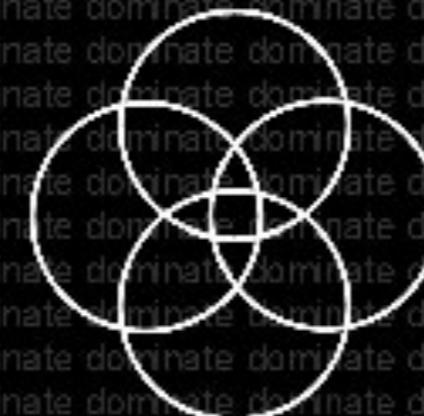
CC
SOME RIGHTS RESERVED

A man with short brown hair, wearing a white dress shirt and a dark tie, is shown from the chest up. He is pointing his right index finger towards a transparent surface, likely glass, which reflects his face. On the glass, the words "Transparency is The New Green." are written in a black, cursive, sans-serif font.

Transparency
is The New
Green.

Communities Dominate Brands

**Business and
Marketing
Challenges for
the 21st Century**



Tomi T. Ahonen + Alan Moore







Dharmesh Shah 
@dharmesh

"Social media is the new 800 number. Make sure you're answering those calls."

@alexbard #df12

Reply Retweet Favorite

43 RETWEETS 12 FAVORITES

2:10 AM - 20 Sep 12 · Embed this Tweet

The Facebook logo, consisting of the word "facebook" in its signature white sans-serif font, centered on a solid blue rectangular background. A small registered trademark symbol (®) is located at the bottom right corner of the word "book".

facebook®

My exchange student got a go phone almost a week ago. She and I have spent hours and hours talking to customer service after I finally managed to get a number that got us a live person. The phone still does not work. They keep saying that we must not have service here for AT&T phones but we do! Only her go phone will not work! This is absurd! No company should be allowed to sell products and/or services that do not work!

about an hour ago · Like · Comment

AT&T Hi Mary, very sorry to hear about the trouble and the recent experience trying to get help. Please send an email with your contact info to ATTAlexM@att.com. I will gladly look into it and follow-up ASAP. Thank you-Alex.

48 minutes ago · Like

Write a comment...



Hi! My name is Frank Eliason and I am a Senior Director of National Customer Service Operations for Comcast. One of my teams, the Digital Care Team assists Customers throughout the web. It is our goal to listen to our Customers, help when we can, and improve the overall experience for all our Customers.

Twitterville

How Businesses Can Thrive in the
New Global Neighborhoods



SHEL ISRAEL
Co-author of *Naked Conversations*
Foreword by Charlene Li

@contafisca ¿Nos pasas un DM con tus datos a ver si podemos averiguar qué ha pasado? Saludos

6:26 PM May 21st via HootSuite



movistar_es
Movistar España

[Reply](#) [Retweet](#)

@anab83 hola, en que podemos ayudarte? Gracias.

about 15 hours ago via TweetDeck in reply to anab83

[Reply](#) [Retweet](#)



movistar_es
Movistar España

@oriolcortes Hola, danos tu numero por DM y te excluimos de cualquier llamada comercial siquieres. Gracias

4:27 PM May 27th via HootSuite in reply to oriolcortes

[Reply](#) [Retweet](#)



movistar_es
Movistar España



@dem3nte

Fabian Garzon

flying for 18 hours, wait at destination almost 45 min and your baggage never arrives. @AviancaAirlines @Iberia #burnthis

9 Dec via yoono ★ Favorite Retweet Reply



@Iberia

Iberia Airlines

@dem3nte Hola Fabián, ¿podemos ayudarte? Un saludo

10 Dec via HootSuite ★ Favorite Retweet Reply



@yeraydiaz_

Yeray Diaz

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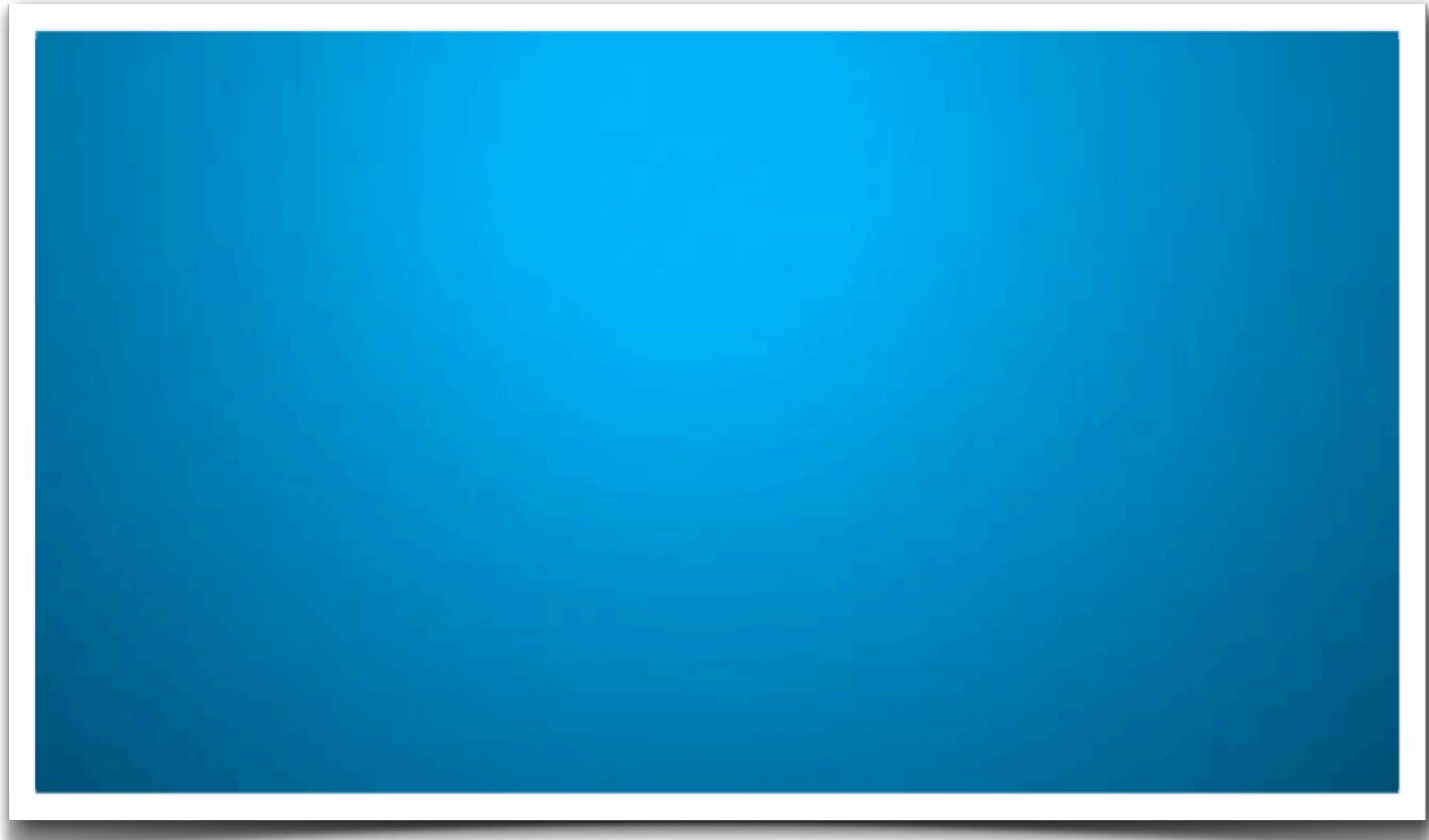


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housekeeper, and wrote to a friend asking her to look out for a new employ for her; the man cook had walked off the day before just at dinnertime; the kitchen-maid and the coachman had given warning. Two days after the quarrel, Prince Stepan Arkadyevich Oblonsky - Stiva, as he was called in the fashionable world - woke up at his usual hour, that is, at eight o'clock in the morning, not in his wife's bedroom, but on the leather-covered sofa in his study. He turned over his stout, well-caressed person on the springy sofa, as though he would sink into a long sleep again; he vigorously embraced the pillow on its other side and buried his face in it; but all at once he jumped up, sat up on the sofa, and opened his eyes. 'Yes, yes, how was it now?' he thought, going over his dream. 'Yes, how was it?'

Everything was in confusion in the Oblonsky's house. The wife had discovered that the husband was carrying on an intrigue with a French girl, who had been a governess in their family, and she had announced to her husband that she could not go on living in the same house with him. This position of affairs had now lasted two days, and not only the husband and wife themselves, but all the members of their family and the household, were painfully conscious of it. All the members of the family and the household felt that there was no sense in their living together, and that even stray people brought together by chance in any inn had more in common with one another than they, the members of the family and the household of the Oblonskys. The wife did not leave her own apartments; the husband had not been home for two days. The children ran wild all over the house; the English governess quarreled with the

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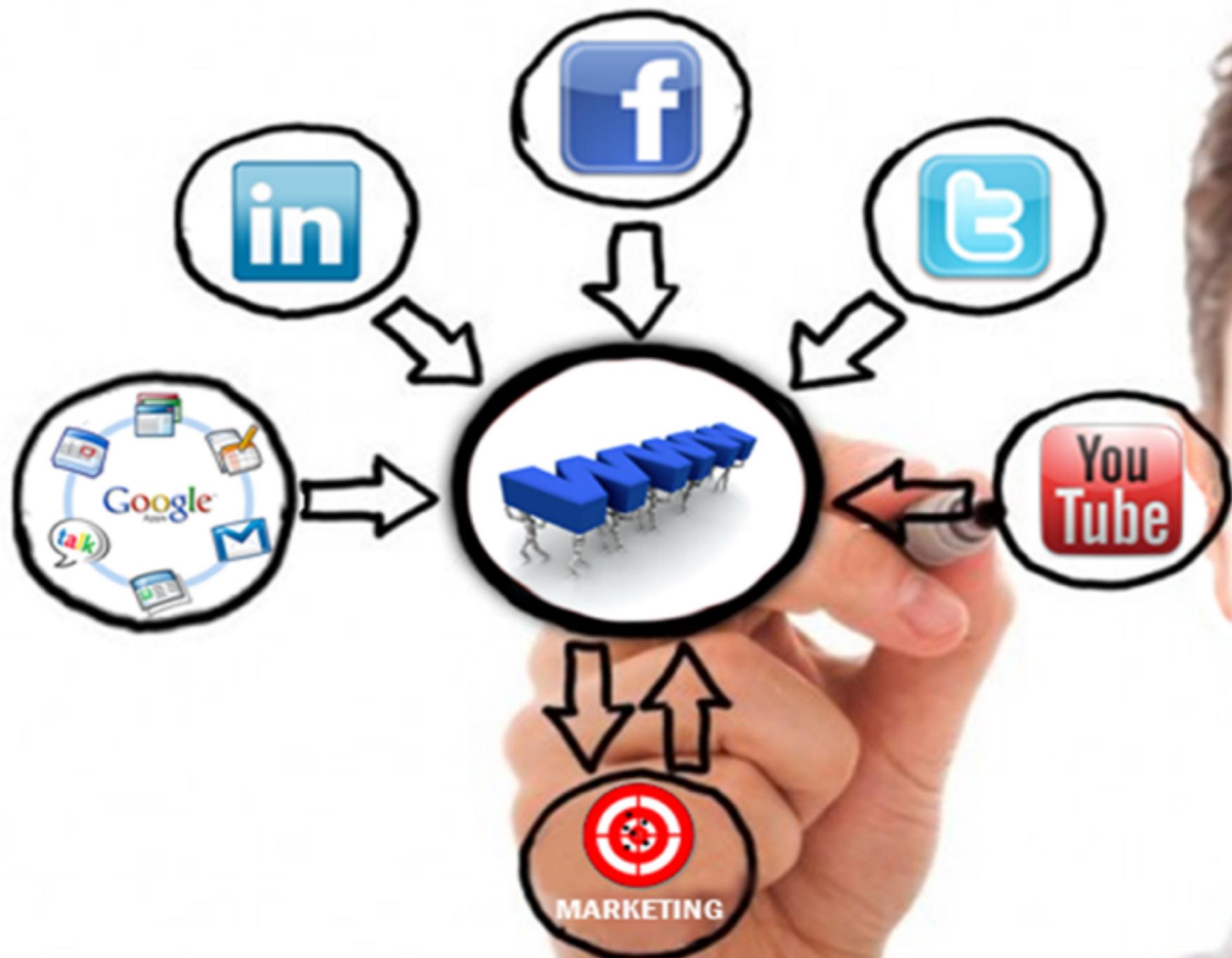
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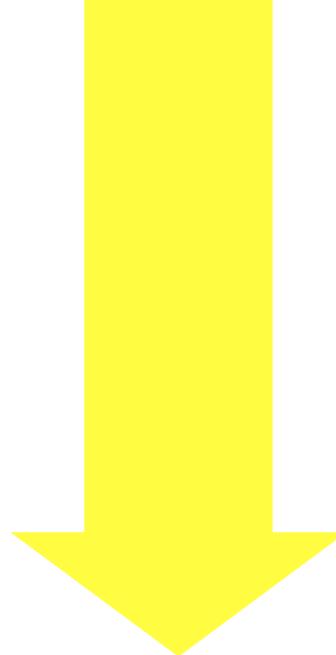
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